

IWI Consulting Group Serves the AIDS Committee of Toronto

The Challenge

ACT was using an outdated operating system and was not taking advantage of its reporting capabilities. Reports were being created manually and due to this weeks were going by before decision makers received accurate information.

The Solution

IWI implemented Sage Accpac ERP to streamline operations, meet nonprofit reporting standards and maximize resources.

The Result

The new system eliminated duplicate data entry, resulting in 2-3 weeks saved per month. In addition, decision makers get reports at the click of a button and can maximize opportunities to grow their organization.

Founded in 1983, the AIDS Committee of Toronto (ACT) provides information, as well as practical, emotional and social support services to men, women and youth living with HIV and AIDS in Toronto. They've

developed a wide range of services to provide for the very different needs within the HIV and AIDS community, which includes programs to assist them in re-entering the workforce as well as providing information and support for friends and families. And, if ACT doesn't offer a particular service, they help get people connected to the right place.



Lack of Support

As a non-profit organization, ACT has unique financial reporting needs. They operate on a strict budget which is faithfully monitored and reviewed. ACT hired a financial systems consultant, Judy Tracey, as a result of the major challenges they were experiencing with their accounting processes and software system. "Unfortunately when I began working with ACT I found that they had not kept their accounting software system upgraded which resulted in a lot of confusion and manual reporting systems," states Judy, "These manual reports presented major challenges to the directors running the organization."

ACT had several issues with their processes. First, the accounting program they were using did not have the capability for a coding system necessary for the matching revenue streams with program expenses. This caused confusion for decision makers because they had no way of knowing which parts of the organization needed fundraising. Second, the financial reporting for the organization was neither accurate, nor efficient. "The Executive Director and the Board of Directors were not getting adequate information with the old system. The financial statements it generated were cumbersome and difficult to read. Financial reports often had to be created manually which took weeks to prepare and created anxiety for the Board of Directors as they were looking to move forward with new initiatives." states Judy. It was clear that ACT needed a new accounting solution.

Finding the Solution

After reviewing several operating systems it was decided that Sage Accpac ERP was the best solution for ACT. Judy chose IWI Consulting Group to handle the implementation because she had worked with them on the implementation of a system for a previous organization. "I knew that Krish Thurairajah, President of IWI Consulting Group was not only an expert in the software application but that he also had the accounting knowledge needed to truly understand what had to be done." stated Judy.

“The new system has saved a lot of time and we are a much more efficient organization because of IWI Consulting Group and Sage Accpac ERP”

Company Profile

Type of Business
Nonprofit organization serving individuals affected by AIDS

Headquarters
Toronto Canada

Other Information
45 employees

System Profile

Sage Accpac ERP

General Ledger

Accounts Payable

Accounts Receivable

The implementation went extremely well and resulted in only one day of down time. With Judy’s knowledge of the reports and Krish’s expertise on the software system together they created a much more efficient workplace. “We were able to revamp the Account codes to capture all the vital information needed” stated Krish. “The new system allowed Judy to create customized reports to show exactly where money was being spent and allow decision makers to have information at the press of a button. Working with ACT was a great experience and I tip my hat to the team for working so hard to get this job done right.”

“With the new reporting process our management staff knows exactly how much they can spend on each account, and the Board of Directors has access to information that allows them to make timely decisions for new initiatives to help serve our customers.” stated Judy. “We are also able to customize our reports to comply with specific guidelines given to us as a nonprofit organization, and Sage Accpac offers us the flexibility to do this with ease.”

Service with a Smile

Running with Sage Accpac ERP has given ACT the opportunity to grow and improve services across the board. “We now have reports that meet the needs of the entire agency. They are easy to understand, yet are detailed enough to provide the leaders of the organization with the information they require.” says Judy. “The new system has saved us a lot of time and we are a much more efficient organization because of IWI Consulting Group and Sage Accpac ERP.” reports Judy. ACT estimates that they are saving 2-3 weeks of data entry and manual reporting work per month with the new system.

“We were thrilled to find IWI, especially Krish, who instantly understood the difficulties we were facing. I really appreciated his level customer service and ability to manage a number of technical aspects of the project that were beyond my scope.” says Judy. “IWI demonstrated a much higher level of professionalism and sheer intelligence than others I’ve worked with in the past. It was a pleasure to do business with them.”



AIDS Committee of Toronto



www.iwigroup.ca

IWI Consulting Group provides consulting to small and medium sized businesses in the GTA and surrounding areas. The company is comprised of professionals who have been trained as Certified Management Accountants, Business Consultants, Programmers, Sales and Marketing professionals as well as IT Specialists. IWI Consulting Group’s philosophy has been built on the premise that customer service is vital to client retention and acquisition. If you need help with a business solution, we will help you find the answer, or we will build the solution.

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