

The New Version of Sage Accpac

As the world of business is constantly evolving, so must your business management software. The team at Sage has been working directly with their extensive customer base to continually improve and develop new functionality, improve processes, and enhance productivity to help users get more out of their solution.

As a result, we are pleased to announce that **Sage Accpac Version 5.6** has been scheduled for release in December of this year. The key enhancements will help to automate workflow and reduce costs throughout your organization, helping you accomplish more in less time. You can look forward to:

In this Issue:

- **The benefits of Sage Accpac version 5.6**
- **Why 2010 IT projects need to be calendared now**
- **Meet Armin: the newest addition to the IWI team**
- **Referrals are the greatest compliment**
- **Therapure Biopharma: positioned for growth**
- **Newest offerings from IWI**

Better Insight into Your Business. With the innovative new Sage Accpac Intelligence module, you'll have a whole new way of looking at information to help you make the best business decisions. You'll also be able to access information more quickly with optimized reporting and enhancements.

Proficiently Manage Bank Services. Get an accurate view of your cash position with more straightforward and automated bank reconciliation processes. You'll be able to quickly reverse both payments and receipts with the new Reverse form. And now, you can easily find the status of transactions that affect your bank accounts with the new Transaction History Inquiry form. Additionally, better audit trails can be maintained by utilizing the new Bank Entries Posting Journal and Bank Services, which now keeps a history of posted transactions so you can review bank transactions even after posting them.

Increase Productivity. Find important accounts receivable information efficiently with the better integrated AR Inquiry tool. You can finish tasks more rapidly with the optimized payroll management and project costing, and save time when processing Accounts Payable Prepayments and while entering AR Receipts or AP Payment details.

Better Manage Your Inventory. Get detailed information quickly with improved performance in the Valuation Report and new functionality that passes the Inquiry selections directly to reports. You'll also dramatically improve your inventory traceability and more efficiently manage Serialized Inventory and Lot Tracking with improved workflow, usability, and new functionality.

(Continued on page 2)

New Offerings From IWI:

- **Simply Accounting** by Sage
- **Version One** Document Management & Imaging software
- **Paramount Technologies** Employee Workforce Automation

Visit our website for more information

Therapure Biopharma: Positioned for Growth

Therapure Biopharma Inc. is a biopharmaceutical company that develops, manufactures, purifies, and packages therapeutic proteins. To successfully manufacture them, unique hands-on experience as well as a disciplined, quality-focused approach is of the utmost importance. Therapure Biopharma successfully meets or exceeds the requirements of multiple regulatory agencies, however, their twelve year old IT infrastructure was proving problematic as Therapure was growing.

Therapure would experience system crashes in addition to performance and reliability issues. This had a direct impact on company productivity and resulted in frustrated users. Furthermore, integrating old technology with new technology was difficult, if not impossible, and Therapure was missing cost saving opportunities integration often brings. While the IT staff did their best, the availability and integrity of the system required far more effort than it should have. Therapure began the search for a replacement platform and a partner to help manage the project.

Therapure Biopharma had utilized the experts at IWI Consulting Group during an accounting system project several years prior. When a decision was made to invest in new infrastructure the team at IWI was naturally included in the bidding process. "We had a very positive experience with IWI previously," stated Peter. "They showed creativity in their solution plans for our new project and the price was competitive, so we ended up selecting them for the job."

Read the whole success story on our website at www.iwigroup.ca



(Continued from page 1)

Streamline Your Business Processes with New Features in SageCRM. Empower your staff while on the road with visibility into Sage Accpac information and the ability to synchronize SageCRM data that was entered while out of the office. Additionally, you'll have faster access to Sage Accpac information through SageCRM with many new additions.

All of these are great reasons to upgrade to version 5.6. Additionally, if you've been considering a new installation of Sage Accpac, now is the time to take action. Read the article below on 2010 IT Projects.

The Greatest Compliment

We want to thank all of you who have referred your clients and colleagues to us. We consider your referral the greatest compliment and are truly grateful for each and every one.

We love hearing from new people so please continue to spread the word that we are available to help all those who want a solution to their information technology issues.

If you know of a company that is struggling with their business software, or not getting enough support with their current system – send them our way!

Simply let your fellow colleagues know that we are available to assist them and that we would be honored to have an opportunity to earn their business.

Learning Opportunities

For webcasts and pre-recorded webinars on all things Sage visit www.SageWebcast.com

2010 IT Projects: Make Your Plans Today

With good economic news starting to find its way around the Internet, it's no surprise that a recent article posted on ComputerWorld.com suggested that, "The ideal time for recovery planning is during the August-December period, when the 2010 budget is being planned and new IT projects could be incorporated into it. Now is the time for companies to determine how existing, stalled or new IT projects will be prioritized, sequenced, funded and staffed when business growth returns." Additionally, many companies who upgraded or installed new systems in 1999 as a result of Y2K and have held off on upgrades or new IT projects due to the recent economy, are now at a breaking point.

As a result, it is estimated that 2010 will see a huge increase in new IT projects. If you are one of the companies planning for an upgrade or a totally new system, now is the time to involve IWI. We can help you prioritize, provide budget numbers, and help determine what type of staffing will be needed for your upgrade or new installation. Also, because of the anticipated demand for our assistance over the next six to nine months, we strongly encourage you to contact us now, so we can plan our time to accommodate your schedule.

Meet Our New IT Specialist

Armin Yaghini joined IWI this Summer as an IT Specialist. As IWI is growing and getting involved in more IT projects, Armin will help support our clients' networking and hardware needs, including: workstations, lap tops, servers, blackberry's and much more. Armin will also be providing web design and search engine optimization services. He comes to us with a terrific background and a wide range of IT experience. Armin is excited to be part of the IWI team as he'll be doing what he loves best, working with all things technology.



"I've been fascinated with computers since I was eight years old," recalled Armin. "Even to this day I love tinkering with new gadgets and equipment to see how it works, and how it could be beneficial." Armin's love of technology has kept him in the greater Toronto area where he has worked most recently as the IT Manager for a post production company. Even during college, he worked at a computer store in sales, management and technical support. He also held a very similar position to his current role with IWI, supporting an IT company who was a Sage BusinessVision and Simply Accounting reseller.

When not working or tinkering with technology, Armin is an avid local sports fan. His favorites are the Maple Leafs, Jays and Raptors. He'd like to someday get married and have children with his long time girlfriend.



Authorized Partner

Please join us in welcoming Armin to the IWI team!

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