

Sage Accpac ERP 5.5 is Here!

Sage Software announced the release of the latest version of Sage Accpac ERP version 5.5 as part of the new Sage Accpac Extended Enterprise Suite. With the release of version 5.5 of award-winning Sage Accpac ERP you will benefit from the many new enhancements including:

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- Sage Accpac Extended Enterprise Suite includes integrated Sage CRM to give you true visibility across your entire organization
 - Accounts Receivable, Accounts Payable and Sages Analysis dashboards providing you an up-to-date snapshot of your company's financial and operational health
 - Greatly improved integration within the family of Sage Accpac Extended Enterprise Suite products including Sage CRM, Sage FAS, Sage Accpac HRMS
 - New multicurrency capabilities
 - New GL Account roll up feature
 - Increased number of Account Segments
 - Increased number of years of history
 - Popular Options products are bundled in with corresponding core modules at no additional charge

Please visit our website www.iwigroup.ca for a link to Sage Software's series of on-demand demonstrations or to download the "What's New In Sage Accpac ERP" document.

Sage CRM Solutions Receives Top Award

SageCRM and Sage SalesLogix again recognized for small and medium-size CRM excellence within intensive product evaluation program Scottsdale, Ariz. - May 23, 2008 - Sage Software announced today that SageCRM / SageCRM.com and Sage SalesLogix have been selected by ISM Inc., Customer Relationship Management (CRM) and Contact Center strategic advisors, as Top 15 CRM Small & Medium Business Software Award winners for 2008. SageCRM received the ISM award for the sixth consecutive year, while Sage SalesLogix received the award for a tenth straight year.

"Sage CRM Solutions consistently receive ISM recognition for reliability and flexibility, resulting in no small part from our research into how customers go about their work, and the manner in which we transfer this knowledge into product design" said David VanToor, senior vice president and general manager for Sage CRM Solutions, North America. "Our recently announced Sage CRM Solutions 2010 strategy - with its focus on interoperability, the connected front and back office, and the anywhere workforce experience - is specifically how we will continue delivering the functionality our customers need, so they in turn can deliver exceptional experiences for their customers."

The Sage CRM Solutions were chosen after intensive testing by the ISM Software Lab at its Bethesda, Md.-based headquarters. Each product tested during ISM's evaluation program was rated according to 217 selection criteria, including 103 business functions, 52 technical features, 36 implementation capabilities, 9 real time CRM criteria and 17 user support features.

"Sage Software is a leader in the industry and is to be praised for consistently obtaining Top 15 honors in our strenuous and comprehensive evaluations," noted Barton Goldenberg, president, ISM.

The 2008 Top 15 CRM SMB selections are featured in ISM's 16th edition of The Guide to CRM Automation and in their Top 15 CD available at www.ismguid.com. More information about the Sage CRM Solutions 2010 strategy is available at www.sagecrmsolutions.com/2010strategy.

SageCRM and Sage SalesLogix are award-winning CRM suites which address the business process needs of fast-growing

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We Love Referrals!

Do you know of a company that is struggling with their accounting software, or not getting enough support with their current system? We can help!

Simply let your fellow colleagues know that we are available to here to serve them! We would be honored to have an opportunity to earn their business.

Our customers get personal attention, prompt support, and unparalleled service.

Refer someone today!

Meet The Team: John Sabaratnam, Director, Sales & Marketing

Prior to joining IWI Consulting Group a little over two years ago, John spent 20 years as a Data Processing Manager and Partner of a large Marketing firm. With his experience in sales, marketing and project management, John has developed an extensive knowledge of management processes. He oversees and executes various operations within IWI Consulting group including Business Development, Sales, Marketing, Training, Scheduling and many other areas of the company.



Along with his talented team, John has helped grow IWI Consulting into the company it is today. "I am most proud of the fact that IWI Consulting has doubled in size since I began working with the team. We received the gold level certification from Sage within the first 18 months of my employment," states John. "I enjoy working in many areas of the company, as it has allowed me to grow and broaden my expertise."

When John is not working he enjoys sightseeing all over the world. John's favorite place to visit is Portugal and he appreciates the scenery, food and wine. "One of my favorite dishes is Bacalau, a dried cod fish. That, paired with a nice bottle of wine, and I am a happy man." John shared. John spends a lot of time volunteering within the local community.

He has participated in countless fundraising events all revolving around the arts. He volunteers by managing donations, working behind the scenes as a stage manager or serving as the Head Usher. "I once sat 800 people in a theatre within a matter of 15 minutes, and didn't even break a sweat" brags John. "Seriously speaking, I love being a part of the community and working with people. Similar to business, I am always looking to ways to serve people and give them the solutions that they need."

Noted & Quoted

"Although we had always used Sage ACCPAC and liked the software we were challenged with the out-of-date 4.2 version and were desperate to upgrade. IWI Consulting was extremely knowledgeable when we were talking about a new system and did not try to sell us something we didn't need as most of the others did. By upgrading to Sage ACCPAC 5.4 I estimate that me and my staff save 4 hours daily by not having to manually key in invoices and receipts. We also save time because we are able to see from the order entry standpoint, inventory that's in stock instead of having to go out into the inventory module. One of the major tasks for IWI was combining four databases into two. Now that this is in place, our records are flawless and costly mistakes like entering different amounts onto different databases are not being made. Throughout the entire process we were like infants now knowing which way to go however IWI taught us how to walk and held our hands the entire way. They made sure everything got fixed if there were problems. They answered our questions and they made sure our needs were taken care of. Upgrading to new software may have been an expensive endeavor however good customer service is priceless and that is how we think of IWI Consulting Group."

Wanda Bernard, Aeroflo

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organizations across Sales, Marketing, Service, and Support. Sage CRM is fully Web-based and can be deployed on-premise or on-demand. It also offers out-of-the-box integration with leading Sage ERP applications. Sage SalesLogix delivers deep, rich customization capabilities and high levels of user adoption across all deployment methods including Web, Windows, and mobile devices.



Webinar Schedule

New! Recorded Webcasts -

watch these pre-recorded demos at your convenience anytime.

- Accpac Alerts Library & Alerts Server
- Achieving 360° of end-to-end efficiency with Sage Accpac ERP
- Introduction to SageCRM for Sage Accpac ERP Customers
- Sage Accpac Extended Enterprise Suite: Why move now?
- Sage Accpac 5.5 Financials
- Sage Accpac 5.5 Operations
- Sage Accpac 5.5 PJC
- SageCRM - what's new in v6.1?
- Sage Accpac Insight
- Sage Accpac WMS

To view any of these webcasts go to sageaccpac.com/products/demo

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